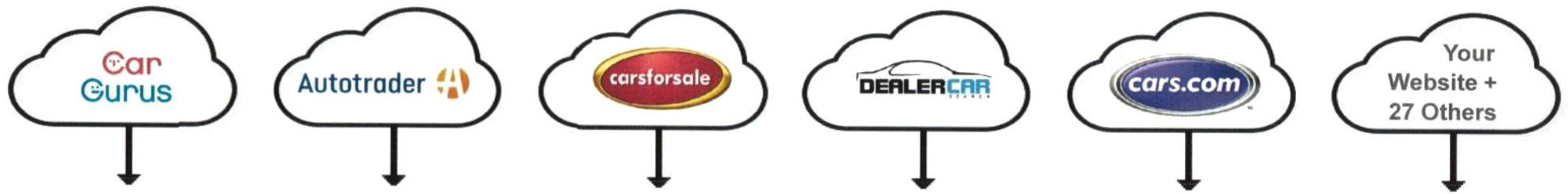


LeadFlow



Date Last Action	#Days Since Entered	Select All	Name & Contact Info	Vehicle of Interest	Source & Type	Salesperson	Credit App	Credit Report	Notes & Activity	Quotes & Deals		
							Compld App	Send App To	Pre-Screen	Hard Pull		
Thu, 5-27-21 11:36 AM 3 days ago	Warm Lead 5 (d)	<input type="checkbox"/>	Marisa Oktay [redacted]3-1217	1639 white toyota rav4	Referral Walk Up	Aaron T.	25%		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	5-27 Phone Spoke to her. Turned it over to Bob. 5-25 Walk-In Initial Lead Entry	New Deal
Thu, 5-27-21 11:34 AM 3 days ago	Warm Lead 4 (d)	<input type="checkbox"/>	S Jennings [redacted]ios@gmail.	1753 2008 Volvo S80	CarGurus Vehicle Inquiry	Aaron T.	37.5%		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	5-27 Email Good morning S. Jennings This is 5-26 Note DealerCarSearch(Vehicle Inquiry): I am	New Deal
Thu, 5-27-21 11:28 AM 3 days ago	Fresh Lead 3 (d)	<input type="checkbox"/>	Matthews Tik [redacted]410-8[redacted]93	1630 2013 Jaguar XJ-Series	CarGurus Phone Lead	<Select>	43.75%		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	5-27 Phone <![CDATA[Phone Lead from CarGurus.	New Deal
Thu, 5-27-21 10:40 AM 3 days ago	Warm Lead 4 (d)	<input type="checkbox"/>	Clarence Mcgee [redacted]@gmail. 702-4[redacted]91	1871 2008 Mercedes-Benz E-Class	DealerCarSearch Vehicle Inquiry	Aaron T.	37.5%		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	5-27 Email Good afternoon Mr. Mcgee This is 5-27 Text Good afternoon Mr. Mcgee This is	New Deal
Thu, 5-27-21 10:22 AM 3 days ago	Warm Lead 4 (d)	<input type="checkbox"/>	Ryan Greco [redacted]t 609-6[redacted]40	1790 2010 Cadillac CTS	CarFax Vehicle Inquiry	Aaron T.	37.5%		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	5-27 Phone Spoke to him. Said his parents are on 5-26 Note Initial Lead Entry	New Deal
Thu, 5-27-21 10:06 AM 3 days ago	Warm Lead 4 (d)	<input type="checkbox"/>	Maria Guevara [redacted]40@hotmail 484-6[redacted]09	1850 2011 Honda CR-V	CarGurus Vehicle Inquiry	Aaron T.	37.5%		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	5-27 Phone Person does not have a vm set up yet. 5-26 Note DealerCarSearch(Vehicle Inquiry): I am	New Deal
Thu, 5-27-21 10:00 AM 3 days ago	Fresh Lead 3 (d)	<input type="checkbox"/>	Name Unknown [redacted]72	1630 2013 Jaguar XJ-Series	CarGurus Phone Lead	<Select>	43.75%		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	5-27 Phone <![CDATA[Phone Lead from CarGurus.	New Deal
Tue, 5-25-21 4:21 PM 5 days ago	Cold Lead 7 (d)	<input type="checkbox"/>	Josh Benjamin [redacted]l.com 484-3[redacted]43	1664 2013 Ford F-150	CarGurus Vehicle Inquiry	Aaron T.	37.5%		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	5-25 Text Mr. Benjamin. Aaron here from 5-25 Phone No answer. 5/25/2021 4:21 p.m.	New Deal
Tue, 5-25-21 2:48 PM 5 days ago	Warm Lead 5 (d)	<input type="checkbox"/>	Willie Thomas [redacted]yahoo.com 215-4[redacted]44	1844 2012 Chevrolet Impala	CarFax Vehicle Inquiry	Aaron T.	37.5%		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	5-25 Phone Left message. 5/25/2021 2:48 p.m. 5-25 Note Initial Lead Entry	New Deal

- Duplicate Lead Detection
- Auto or Manually Assign Leads
- Manage & Distribute Credit Apps
- One Button Click to Desking
- Pull Credit Reports
- Ofaq & Red Flag Checking